

Contact

www.linkedin.com/in/marcpowers
(LinkedIn)
www.ee-jay.com (Company)

Top Skills

Project Management
Contract Negotiation
Brokerage

Marc Powers

President at Ee-Jay Motor Transports, Inc.
Greater St. Louis Area

Experience

Ee-Jay Motor Transports, Inc.

President

January 2016 - Present

East St. Louis, IL and Minneapolis/St. Paul, MN

Ee-Jay Motor Transports, Inc.

Manager, Sales & Logistics

December 2007 - December 2015 (8 years 1 month)

UGL Equis

Associate

October 2006 - November 2007 (1 year 2 months)

My job at UGL Equis is to support companies of all sizes with their real estate planning and execution. Equis aligns real estate with overall business strategy while reducing costs and enhancing revenues.

T3 Marketing

Senior Salesperson

January 2005 - October 2006 (1 year 10 months)

- Recruited, trained, motivated, and managed two sales representatives.
- Assisted with weekly training of sales force in the field.
- Assisted in the collecting of statistics from first-year sales people.
- Averaged 45 new customers per week and dealt directly with customer concerns.
- Maintained exceptional relationship with client by producing incredible results in a timely manner.
- Relocated to Minneapolis, MN and Davenport, IA.

Education

University of Missouri-Columbia

BS, Industrial Engineering · (2000 - 2005)

St. Louis Priory School

· (1995 - 2000)