

Todd C.

Strategic Initiatives Senior Director at Express Scripts

Summary

Strategic Initiatives Senior Director managing a portfolio of programs across Express Scripts' Home Delivery Pharmacy Operations, Specialty Drug, Call Center, Client Services, Operational Excellence, and Federal Services organizations focusing on integration, cost & risk reduction, revenue generation, and process improvement. Experience: - Mergers and Acquisitions (Integration Planning & Execution) - Supply Chain Management - ERP/COTS Solutions - Program Management - Risk Management - Business Process Improvement - Continuous Process Improvement - IT System Design and Integration - Business Development - Client Relationship Management

Experience

Senior Director - Strategic Initiatives at Express Scripts

September 2010 - Present (4 years 11 months)

Senior Director managing strategic programs across Express Scripts' Home Delivery Pharmacy Operations, Specialty Drug, Call Center, Client Services, and Federal Government Division organizations focusing on integration, cost & risk reduction, revenue generation, process improvement, and client contract implementation. Cross functional leadership driving alignment across IT, Product Development, HR, Sales & Account Management, Medicare, Legal, and Compliance departments to achieve corporate objectives.

Led program management activities for several operational verticals during acquisition and merger of Medco Health Solutions to create a combined company of approximately \$100B in annual revenue. Scope included identifying and managing cost reductions initiatives in order to meet company targets of \$1B in savings, process and system integration, and migration to future IT platform. Operations leader managing the implementation of the DoD TRICARE contract across Pharmacy Operations Home Delivery, Contact Center, Prior Authorization, Member Choice Center, Client Services, Specialty Pharmacy, and Member Communications departments.

Senior Manager at Accenture

July 1996 - September 2010 (14 years 3 months)

Demonstrated results in leading supply chain and enterprise resource transformation initiatives across numerous commercial, Department of Defense, and U.S. Intelligence clients, with a focus on business process improvement and IT transformation. Proven skills in the development of people and teams, deal shaping, and creating and maintaining long term client relationships.

Honors and Awards

Spotlight on Leaders Award - Express Scripts

Multiple Sclerosis Corporate Achievers Fundraiser Award

Skills & Expertise

Business Process Improvement

Supply Chain Management

Process Improvement

Management

Project Management

Risk Management

Integration

Project Planning

CRM

Program Management

Six Sigma

Business Development

Cross-functional Team Leadership

Mergers & Acquisitions

Education

University of Missouri-Columbia

BSIE, Industrial Engineering, 1992 - 1996

Activities and Societies: Institute of Industrial Engineers, Society of Manufacturing Engineers, Beta Theta Pi Fraternity

Interests

Lean/Six Sigma, Business Process Improvement, Supply Chain Management, Systems Integration, Program Management

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[Contact Todd on LinkedIn](#)