

Alaa Ghalayini

Gaza Program Manager at NGO Development Center

Summary

Alaa Ghalayini is the Gaza Program Manager at the NGO Development Center (NDC) since 2006. He holds a Bachelor of Science in Mechanical Engineering from the American University in Cairo (AUC). He also holds two Master Degrees. The first master is in Industrial Engineering from the USA and the other is an MBA from Gaza. Mr. Ghalayini has extensive experience working with both the civil society and the private sector in Palestine. He was the chairman for Al Wasata Securities Company (a subsidiary company for Bank of Palestine) for 5 years. Currently he is a board member of Al Wasata and also a member of its revision committee. In addition, Mr. Ghalayini was a member of the board of directors of the Palestine Food Company that belongs to the Palestinian Development Fund (PIF) for more than four years. Mr. Ghalayini is also a professional trainer/consultant in variety of topics such as strategic planning, project management, and business development.

Experience

Gaza Program Manager at NGO Development Center

November 2006 - Present (9 years 2 months)

Manage the different activities of the NDC in the Gaza Strip. Supervise the process of review and selection of projects proposals for funding. Supervise the implementation of the different grants, and ensure adherence to work plans, budgets, projected outputs, etc. Assist in evaluating all forms of grants offered to the NGOs. Provide local NGOs with technical assistance and training when required. Review and approve grant recipient reports, and prepares periodic status reports of sub-grants or projects. Since the middle of 2013 take additional responsibility as the acting Sector Development Program Manager for both the West Bank and the Gaza Strip. Responsibilities include managing, developing and promoting all the sector development program activities. The main activities of the program is developing the Code of Conduct for Palestinian NGOs, provide technical assistance to NGOs, conduct research, and manage the NDC Massader Portal.

Senior Program Officer at Welfare Association Consortium

July 1999 - October 2006 (7 years 4 months)

Manage the Welfare Association Consortium office (World Bank Funded Project) in Gaza. Review all projects proposals submitted for funding and provide recommendations. Follow up and monitor the Partnership Grant offered by the Welfare Association Consortium. Participate in identifying the capacity building needs of the local NGOs and participate in providing training and technical assistance to them. Participate in conducting projects evaluations for the ones implemented by the Welfare Association Consortium. Supervise, monitor, and evaluate the office staff

Enterprise Development Unit Manager at Development Resource Center (DRC)

1997 - 1999 (2 years)

Activities performed: Identify high potential companies from the different industrial sub-sectors according to certain criteria. Then, provide or coordinate conducting services to these companies in areas such as diagnostic studies, business planning, production improvement, quality enhancement, marketing, costing and pricing, and general management. The implementation of the consulting activities was conducted either by DRC staff, or local consultants, or international consultants depending on the required experiences.

Project Development Coordinator at Development Resource Center (DRC)

1994 - 1996 (2 years)

Activities performed: Include help investors to study, plan, manage, control, and implement service and industrial projects in the Gaza Strip. In addition, provide technical assistance to the local factories owners to enhance their products, improve their management structure, and improve their manufacturing processes.

Skills & Expertise

Not for Profit Management

Strategic Planning

Project Management

Training of Trainers (TOT)

Grants Management

General Management

Business Development

Private Sector

Education

Islamic University

Master's Degree, Business Administration (MBA), 2007

University of Missouri - Columbia

Master's Degree, Industrial Engineering, 1992 - 1994

American University in Cairo (AUC)

Bachelor's Degree, Mechanical Engineering, 1984 - 1989

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[Contact Alaa on LinkedIn](#)