

Rob Schlimme

Sales Manager at Rockwell Automation

Experience

Sales Manager at Rockwell Automation

October 2008 - Present (7 years 3 months)

Responsible for providing sales leadership to Rockwell Automation Sales Engineers and technical resources in Georgia, South Carolina and North Carolina for all products, solutions and services. Develop and implement a disciplined sales management process to insure sustainable accelerated growth through funnel management, performance management and coaching. Executive liaison to our distributor network in the Southeast Responsible for the overall relationship and development of the joint planning process.

District Manager at Rockwell Automation

July 2005 - Present (10 years 6 months)

Branch Manager at Rockwell Automation

September 2001 - July 2005 (3 years 11 months)

Sales Team Lead at Rockwell Automation

September 1998 - September 2001 (3 years 1 month)

Account Manager at Rockwell Automation

January 1992 - September 1998 (6 years 9 months)

Skills & Expertise

Automation

Manufacturing

Motion Control

Process Automation

Sales

Industrial Control

Sales Management

Performance Management

PLC

Management

Coaching

Cross-functional Team Leadership

Variable Frequency Drives

Engineering

Key Account Management

SCADA

Education

University of Missouri-Columbia

Bachelor of Science, Industrial Engineering, 1987 - 1991

Activities and Societies: Sigma Chi Fraternity

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[Contact Rob on LinkedIn](#)