

Félix Santamaría

Faurecia Interior Systems Senior Programs Director en Faurecia

Summary

Experienced business manager with training in product development. Focus on bringing new products on-stream, from the first negotiations with the customer to the final launch. Comprehensive experience in sales, product development and P&L management.

Specialties

Desarrollo de producto, key account management, metodos de calidad del automovil, ingenieria de sistemas, gestion de costes

Experience

Faurecia Interior Systems Senior Programs Director at Faurecia

febrero de 2011 - Actualidad (4 años 11 meses)

Responsible for the new programs developed by Faurecia Interior Systems

Global Programs Director Ford at Faurecia

septiembre de 1998 - febrero de 2011 (12 años 6 meses)

As Global Programs Director I oversee the programs that we develop for our final customer, with emphasis on the coordination of the Global programs which are developed and launched worldwide.

US Customers Programs Director at Faurecia

enero de 2006 - septiembre de 2008 (2 años 9 meses)

As the Programs Director I was responsible for the delivery of the programs that our Division had acquired. I worked with the customer, our development centres and manufacturing plants from the first concepts until the final launch of the product, meeting the cost, timing and quality objectives.

Skills & Expertise

Product Development

Key Account Management

Negotiation

P&L Management

Automotive

Kaizen

APQP

PPAP

Sales

Value Stream Mapping Program Management

Languages

| | |
|----------------|------------------------------------|
| Español | (Competencia bilingüe o nativa) |
| Inglés | (Competencia profesional completa) |
| Francés | (Competencia básica limitada) |

Education

IESE Business School

PDD, Programa Desarrollo Directivos, 2002 - 2002

University of Missouri-Columbia

MsC, Industrial Engineering - Manufacturing, 1990 - 1991

Universitat Politècnica de València (UPV)

Ingeniero Industrial, Organización Industrial, 1984 - 1990

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1 person has recommended Félix

"Guardo muy buenos recuerdos de las aportaciones de Felix en nuestro grupo de trabajo en el IESE, Compartimos ahí muchas horas de reflexion sobre innumerables casos a los que Félix ponía rigor y método."

— **David G.**, studied with Félix

[Contact Félix on LinkedIn](#)