

# Mary Stella Kunze (Fernandez)

Project Manager Automotive at 3M

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## Summary

Large experience in European business / management and technical positions, multi-cultural and multi-functional teams. Tactical/strategic planning, operational excellence and team building. Fluent in Spanish, English and German. Basic French

## Specialties

Analytical and strategic thinking. Multi-national team player, able to work on a cross-cultural environment. Customer oriented with strong background on key account management. Six Sigma Green belt Great project and organizational skills. Initiative.

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## Experience

### **Project Manager Automotive at 3M**

September 2014 - Present (1 year 4 months)

### **Technical Team Leader Automotive Division at 3M**

July 2010 - August 2014 (4 years 2 months)

Exterior attachment applications for AOEM and Tiers

### **Business Development Manager EMEA, Abrasive Systems at 3M**

November 2004 - June 2010 (5 years 8 months)

Business Development Manager Abrasive Systems Responsible for Casting and Forgings, Superabrasives

### **Specialist EMMD Electronic Markets Materials Division at 3M**

September 2002 - October 2004 (2 years 2 months)

Responsible for abrasive applications for electronic finishing systems

### **Senior EU Tech Service Abrasive Systems - Superabrasives/Microabrasives at 3M**

January 2001 - August 2002 (1 year 8 months)

Technical Service Abrasives Systems for Glass applications

### **Advanced EU Tech Service Engineer Abrasive Systems (Metal Fabrication) at 3M**

December 1996 - December 2000 (4 years 1 month)

European Technical service support for Abrasive Systems in the area of Metal fabrication

### **European Tech Serv Engineer Scotchprint Electronic Graphic Systems at 3M**

October 1992 - November 1996 (4 years 2 months)

**Research Assistant at University of Missouri**

January 1991 - May 1992 (1 year 5 months)

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Languages

<b>English</b>	(Native or bilingual proficiency)
<b>Spanish</b>	(Native or bilingual proficiency)
<b>German</b>	(Full professional proficiency)
<b>French</b>	(Elementary proficiency)

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Skills & Expertise

**Lean Manufacturing**  
**Six Sigma**  
**Strategic Planning**  
**Problem Solving**  
**Desktop Publishing**  
**Automotive**  
**Team Leadership**  
**Technical Leadership**  
**Competitive Analysis**  
**Marketing Analytics**  
**Business Planning**  
**Cross Functional Team Building**  
**Operational Excellence**  
**Technical Analysis**  
**Customer Focus Selling**  
**Key Account Management**  
**Cross-functional Team Leadership**  
**Product Development**  
**Customer Oriented**  
**Business Strategy**  
**Product Launch**  
**Business Development**  
**Selling**  
**International Sales**  
**Product Management**  
**Continuous Improvement**  
**Manufacturing**  
**Marketing Management**  
**Project Planning**  
**Supply Chain**  
**Supply Chain Management**

**Strategy**

**DMAIC**

**Process Improvement**

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## Education

### **University of Missouri-Columbia**

M.S.I.E., Industrial Engineering, 1991 - 1992

Activities and Societies: Tau Beta Pi, IIE, SME

### **University of Missouri-Columbia**

B.S.I.E., Industrial Engineering, 1988 - 1990

Activities and Societies: TAU BETA PI Engineering Honor Society, Dean's List, SME, IIE

### **Universidad de Costa Rica**

College Credit, Industrial Engineering, 1985 - 1988

### **Colegio El Rosario**

High School, 1980 - 1984

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## Honors and Awards

Cum Laude B.S.I.E.

## Interests

Multi-national interaction, sales and marketing, development.

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## 4 people have recommended Mary Stella

"Mary has achieved consistent results from her work over the 15 years I have known her. My description of her would include; hard working, ethical, personable and reliable."

— **Darrell D.**, worked with Mary Stella at 3M

"I have worked with Mary for many years. She has high energy - and is very direct with her communication style. What I really like about Mary is that she keeps us to the agenda during meetings and conferences; she is a "task-master." She is also fluent in several languages."

— **Carl D.**, managed Mary Stella indirectly at 3M

"I have known and worked together with Mary, as a business colleague. Mary is one of the most professional European Technical Service that I have encountered over the course of my 8 years business career with 3M. She has experience constructing an environment that nurtures trusting and respectful relationships while unleashing creativity. Her accomplishments demonstrate her ability to turn this vision into clear directives that the staff could implement. She fostered a culture that promoted innovation. The results - a vibrant community where talented people were loyal to one another and their collective work; where everyone felt they were part of something extraordinary and their passion and accomplishments made the community a magnet for talented people. Finally, Mary acts with uncompromising honesty and integrity in everything she does."

— **Patrick M.**, worked directly with Mary Stella at 3M

"During my work with Mary I was astonished by her profound knowledge of the subject and immediate response to customers' hesitations. She was the nicest, most approachable person and a definite professional."

— **Arkadiusz (Arek) G.**, worked directly with Mary Stella at 3M

[Contact Mary Stella on LinkedIn](#)