

# Jim Hansen

Retired-North American Leader Solutions at Alcatel-Lucent

jah15@aol.com

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## Experience

### **Semi Retired at Retired Telecom Executive**

April 2015 - Present (9 months)

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### **North American Leader Solutions at Alcatel-Lucent**

April 2011 - Present (4 years 9 months)

### **North American Leader of Managed Service Sales at Alcatel-Lucent**

August 2009 - January 2011 (1 year 6 months)

Responsible for sales to US and Canadian telecom, cable, and satellite companies for Managed Services.

This includes outsourcing, staff augmentation, new technology management, and multi vendor maintenance.

### **SVP Network Services at Embarq**

January 2001 - July 2009 (8 years 7 months)

Network Planning, Engineering and Operations

### **SVP Network at Embarq**

July 1990 - July 2009 (19 years 1 month)

### **Engineering and Operations at AT&T**

1977 - 1990 (13 years)

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## Skills & Expertise

**Telecommunications**

**Network Design**

**Managed Services**

**Outsourcing**

**Networking**

**Management**

**Wireless**

**VoIP**

**IP**

**Product Management**

**Ethernet**

**Cross-functional Team Leadership**

**Vendor Management**

**Program Management**  
**Process Improvement**  
**Unified Communications**  
**MPLS**  
**DSL**  
**Integration**  
**Fiber Optics**  
**Cellular Communications**  
**Data Center**  
**Strategic Partnerships**  
**Leadership**  
**SIP**  
**Call Centers**  
**Cloud Computing**  
**Network Architecture**  
**Computer Network Operations**  
**GSM**  
**Mobile Devices**  
**Switches**

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## Education

### **University of Missouri**

MSIE, Industrial Engineering, 1984 - 1988

Activities and Societies: Tau Beta Pi, Alpha Mu

### **University of Nebraska-Lincoln**

BSIE, Industrial Engineering, 1974 - 1978

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[Contact Jim on LinkedIn](#)