

Jim Hansen

Retired-North American Leader Solutions at Alcatel-Lucent

Experience

Semi Retired at Retired Telecom Executive

April 2015 - Present (4 months)

-

North American Leader Solutions at Alcatel-Lucent

April 2011 - Present (4 years 4 months)

North American Leader of Managed Service Sales at Alcatel-Lucent

August 2009 - January 2011 (1 year 6 months)

Responsible for sales to US and Canadian telecom, cable, and satellite companies for Managed Services.

This includes outsourcing, staff augmentation, new technology management, and multi vendor maintenance.

SVP Network Services at Embarq

January 2001 - July 2009 (8 years 7 months)

Network Planning, Engineering and Operations

SVP Network at Embarq

July 1990 - July 2009 (19 years 1 month)

Engineering and Operations at AT&T

1977 - 1990 (13 years)

Skills & Expertise

Telecommunications

Network Design

Managed Services

Outsourcing

Networking

Management

Wireless

VoIP

IP

Product Management

Ethernet

Cross-functional Team Leadership

Vendor Management

Program Management

Process Improvement
Unified Communications
MPLS
DSL
Integration
Fiber Optics
Cellular Communications
Data Center
Strategic Partnerships
Leadership
SIP
Call Centers
Cloud Computing
Network Architecture
Computer Network Operations
GSM
Mobile Devices
Switches

Education

University of Missouri

MSIE, Industrial Engineering, 1984 - 1988

Activities and Societies: Tau Beta Pi, Alpha Mu

University of Nebraska-Lincoln

BSIE, Industrial Engineering, 1974 - 1978

Jim Hansen

Retired-North American Leader Solutions at Alcatel-Lucent



[Contact Jim on LinkedIn](#)