

David Blackburn

Vice President, Operations America's Connected Home Division at Technicolor

Summary

Results oriented executive with broad-based domestic and international experience in logistics, distribution, finance, supply chain, manufacturing, sourcing, and after sales. A track record of continuous success; advancement; and leadership roles; in a dynamic consumer electronics and technology environment.

Specialties

Leadership, Process Optimization, Cost Containment, Supply Chain, Relationship Management

Experience

Vice President, Operations America's Connected Home Division at Technicolor (Formerly Thomson)

January 2011 - Present (5 years)

In charge of all aspects of the Supply Chain for the Americas region including Demand and Supply planning, procurement from manufacturing partners, management of customer orders, and delivery to customers. Responsible for Manufacturing in Manaus Brazil, and contract manufacturing in Argentina, Mexico, and the US. Accountable for factory facilitation and test for all products destined for the America's region and management of the transition from development into production. Responsible for all Logistics to support the America's region.

Account Executive, Cable at Thomson

January 2009 - December 2010 (2 years)

Responsible for managing all aspects of the relationship with top cable operator. In charge of commercial offer and negotiation; delivery of product to meet customer requirements; to facilitate technical review of new products and technologies with the operator. Responsible for meeting revenue targets, maintaining cash flow goals, and sustaining profitability

General Manager, CNS Global Operations at Thomson Inc.

January 2008 - December 2008 (1 year)

Responsible for the management of the overall Supply Chain to meet revenue, and inventory goals for the CNS division. Manage and motivate multi-national team of demand and supply planners in optimizing product flows. In charge of coordinating the industrialization of new products with OEM partners, and manufacturing coordination to meet customer requirements. Additionally, lead regional logistics and customer service organization.

General Manager, Logistics and Customer Operations at Thomson Inc.

June 2005 - March 2008 (2 years 10 months)

Led the Logistics, Customer Service, and After Sales teams supporting TPS America's business unit.
Managed all aspects of 3PL relationships for domestic and international transportation and warehousing.
Responsible for meeting customer compliance requirements, providing customer support, and maintaining costs in line with the size of the organization.

General Manager, Logistics at Thomson, Inc

January 2002 - June 2005 (3 years 6 months)

In charge of \$110M logistics network, including strategy, sourcing, and tactical execution

General Manager, Controlling Global Manufacturing at Thomson, Inc.

February 2001 - March 2002 (1 year 2 months)

In charge of all financial aspects of the global manufacturing organization. Responsibilities included overall budgeting, forecasting, planning, meeting all accounting requirements, corporate reporting, analysis, P&L, and balance sheet of the \$3.1B operation. Directed 79 person global, operation. The key advisor to the VP of TV Operations.

GM - Contract Repair Services at Maxon Systems Inc.

1989 - 1990 (1 year)

Skills & Expertise

Supply Chain

Forecasting

Strategy

Logistics

Management

CRM

Leadership

Manufacturing

Project Planning

Sourcing

Warehousing

Sales

Analysis

3PL

Transportation

Negotiation

Procurement

Supply Chain Management

Team Building

Consumer Electronics

Strategic Planning

Team Management

Operations Management
Product Development
Process Improvement
Cross-functional Team Leadership
Finance
Start-ups
New Business Development
Lean Manufacturing
Product Management
Budgets
Customer Service
Continuous Improvement
Vendor Management
Materials Management
Business Development
KPI Implementation
Target Costing

Education

The University of Texas at El Paso

1991 - 1992

University of Missouri-Columbia

Bachelor of Science (BS), Industrial Engineering, 1981 - 1986

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1 person has recommended David

"David is a results-oriented manager who is fair minded, focused on the big picture and is able to provide positive leadership. He is a good mentor and creates a positive work environment that enhances productivity. David is well respected by both his peers and subordinates for doing what he says he is going to do."

— **Randall C.**, reported to David at Thomson Inc.

[Contact David on LinkedIn](#)