

Thomas Auer

Industrial Products Manager at Comefri USA

Summary

Hands-on, Success Driven, Service Oriented, Business Manager

Experience

Industrial Product Sales and Development Manager at Comefri USA

February 2008 - Present (7 years 11 months)

New Product Manager - Business Development Sales Manager - North America Sr. Account Manager,
Business Development - North America Accounts, Sales Engineer Centrifugal Fans for HVAC Industry

Industrial Products Mgr at Comefri Group

2008 - 2015 (7 years)

Product Manager / Sales Engineer / Account Manager at U.S. Tsubaki, Inc.

May 2004 - April 2007 (3 years)

Product Development & Product Manager, Technical Sales, Toyota Account Manager for Conveyor Systems:
Stocking, Accumulation and Assembly operations.

Sales Engineer at Spray Booth Systems

July 1999 - May 2004 (4 years 11 months)

Technical Sales, Multi State Territory Manager Sales Engineer for Industrial Finishing Systems of All Types.

President - General Manager at Steelman Industries, Inc.

September 1990 - July 1999 (8 years 11 months)

Sales, Marketing, Product Manager, VP, President GM Industrial Process Ovens, Power Factor Correction
and Electric Phase Convertors

Corporate Operations Manager - Engineering Manager - Sr IE at Dillard Department Stores

September 1984 - September 1990 (6 years 1 month)

Jr Industrial Engineer, Sr Industrial Engineer, Engineer Manager, Operations Manager with 70 Sites
Reporting and 300 sublevel reporting.

Skills & Expertise

Product Management

Sales Management

Sales Engineering

Business Analysis

Sales Operations
Direct Sales
Project Engineering
PowerPoint
AutoCAD
Excel
Word
Executive Management
Engineering Management
Industrial Engineering
Microsoft Excel
New Business Development
HVAC
Microsoft Word
Sales
Negotiation
Marketing
Energy Conservation
HVAC Controls
Pricing
Air Conditioning
Product Development
Manufacturing
Engineering

Education

University of Texas at Tyler

Master of Business Administration (MBA), Business, Management, Marketing, and Related Support Services, 1992 - 1994

University of Missouri-Columbia

Bachelor of Science (BS), Industrial Engineering, 1980 - 1984

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[Contact Thomas on LinkedIn](#)