

# Ron Nesladek

Contractor Sales at Henson Building Materials

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## Summary

Well versed in Inventory Management and Retail Sales; Well versed in all aspects of Residential Construction; Previous experience as a Custom home Builder. Objective: To move into a Retail Management Position

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## Experience

### **Contractor Sales at Henson Building Materials**

September 2009 - Present (6 years 4 months)

Managed Contractor Sales Desk; Received Special Order Material; Dispatched Deliveries

### **Sales; Yard Foreman; Dispatcher; Merchandising Manager at Westall-Chandley Lumber**

September 2004 - December 2008 (4 years 4 months)

Worked Inside Sales Counter; Ordered all Hardware items; Merchandised hardware items; Yard Foreman; Dispatched Deliveries; Managed Physical Inventory of Retail Sales Area.

### **Millwork Sales Specialist at The Home Depot**

March 2000 - July 2004 (4 years 5 months)

Retail Sales in Millwork, Lumber, and Building Materials Area; Special Ordered Windows and Doors; Customer Service; Handled Customer Complaints

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## Skills & Expertise

**Merchandising**

**Inventory Management**

**Retail Sales**

**Customer Service**

**Pricing**

**Sales**

**Building Materials**

**Millwork**

**Purchasing**

**Doors**

**Timber**

**Profit Maximization**

**Purchasing Processes**

**Inventory Control**

**Store Management**

**Management**

**Sales Management**

**P&L**

**Profit**

**Retail**

**Forecasting**

**Sales Operations**

**Outside Sales**

**Negotiation**

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## Education

**University of Missouri-Columbia**

BS, Industrial Engineering, 1981 - 1984

**University of Missouri-Columbia**

B. S. Industrial Engineering, Engineering, 1981 - 1984

**University of Missouri-Rolla**

1966 - 1968

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[Contact Ron on LinkedIn](#)