

Carol Duchardt

Vice President/US Markets Business Development Manager, Consumer/Commercial Prepaid at MasterCard

Experience

Vice President/US Markets Business Development Manager, Consumer/Commercial Prepaid at MasterCard

November 2010 - Present (4 years 9 months)

Carol Duchardt is Vice President and U.S. Region Prepaid Business Development Manager for commercial and consumer prepaid products. She leads a team responsible for prepaid business development within managed issuer and merchant accounts, sales directly into third party opportunities, and development of prepaid opportunities within new verticals such as healthcare and insurance. Ms. Duchardt has 15 years of payments expertise developed by working in partnership with financial institutions, credit unions and corporations to develop profitable consumer and commercial card related payments programs. In her tenure at MasterCard, she has held various positions of increasing responsibility within the Customer Group focusing on customer strategy and solutions designed to improve business performance. Prior to her current position, Ms. Duchardt held positions in Performance Management and Business Development within the National Accounts issuer development team. Before joining MasterCard, she worked for Anheuser-Busch Companies and Dow Chemical U.S.A. in roles developing strategy for new markets and alternative uses for products and services with the goal of securing incremental, profitable business.

VP - Business Development at MasterCard Worldwide

November 1997 - Present (17 years 9 months)

Vice President, Business Development at MasterCard

1997 - Present (18 years)

VP Sales at MasterCard International

1997 - Present (18 years)

1 recommendation available upon request

Skills & Expertise

Debit Cards

Payment Card Processing

Strategy

Program Management

Strategic Planning

Payments

Payment Systems

Electronic Payments

Business Development
Mobile Payments
Credit Cards
E-payments
Strategic Partnerships
Transaction Processing
Cards
Product Management
Payment Cards
Financial Services
Product Marketing
CRM
Cross-functional Team Leadership
Management
Internet Banking
Sales

Education

University of Missouri-Columbia

BSIE, Engineering, 1979 - 1984

Activities and Societies: Alpha Delta Pi, intramural sports

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1 person has recommended Carol

"Carol is an energetic and smart operator who gets things done and makes friends along the way."

— **Frank H.**, *President-Central Gardens Condo assn., Naples, FL*, was a consultant or contractor to Carol at MasterCard International

[Contact Carol on LinkedIn](#)