

# Byron Davis

Operations Program Manager at ViaSat Inc.

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## Summary

• Twenty two years of business development, manufacturing operations management & strategic leadership experience • Five years technical sales & strategic account management experience • Core fundamental knowledge base in strategic partnership alliances, new product development, project & program management, end-to-end supply chain & logistics development, b2b contract negotiations and supplier management. • Strong and highly respected people management skills. • Significant experience working effectively across the globe with cross-functional teams to deliver results.

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## Experience

### **Operations Program Manager at ViaSat Inc.**

July 2014 - Present (1 year 6 months)

### **Manufacturing Strategy Development Manager at Hewlett-Packard**

November 2005 - July 2014 (8 years 9 months)

### **Business Development at Ecnow Tech**

2010 - 2011 (1 year)

### **Procurement/Supply Chain Engineering Manager at Hewlett-Packard**

October 1994 - November 2005 (11 years 2 months)

### **Supplier/Program Engineer at Hewlett-Packard**

June 1992 - October 1994 (2 years 5 months)

### **Technical Sales at Etec Systems**

January 1987 - May 1992 (5 years 5 months)

### **Technical Sales at 3M**

January 1981 - January 1987 (6 years 1 month)

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## Skills & Expertise

**Cross-functional Team Leadership**

**Supply Chain Management**

**Engineering Management**

**Manufacturing**

**Product Development**

**Product Lifecycle Management**  
**Program Management**  
**Business Process Improvement**  
**Process Improvement**  
**Process Engineering**  
**Engineering**  
**Product Marketing**  
**Strategic Planning**  
**Six Sigma**  
**Business Development**

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## Education

**University of California, San Diego**

Executive Program for Scientists and Engineers, 2002 - 2002

**University of Missouri-Columbia**

BS, Industrial Engineering, 1977 - 1981

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