

# Chuck McElroy

Chief Executive Officer at China Network Systems, Inc.

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## Summary

A proven chief executive in domestic and international companies who is experienced in building and leading large, successful business units to exceptional growth. A strategic leader with outstanding communications skills and a proven track record of leading and turning around organizations toward stellar financial and operational results.

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## Experience

### **Chief Executive Officer at China Network Systems, Inc.**

June 2007 - January 2013 (5 years 8 months)

Chief Executive Officer leading the largest multiple system cable operator in Taiwan. Led the company to industry leading financial growth while launching state-of-the-art digital video and high speed data services throughout the company's network. Acquired three industry-related businesses, started up a new programming agency business, and successfully executed a sales agreement of the entire company with a strategic buyer.

### **SVP-Operations, SE Division at Charter Communications**

April 2003 - June 2007 (4 years 3 months)

Oversaw Charter's largest operating division, serving over 2 million basic subscribers, over 3.8 million total customers, with more than 5,200 employees over a 12-state territory.

*2 recommendations available upon request*

### **Vice President Cox Business Services at Cox Communications**

August 1994 - April 2003 (8 years 9 months)

Built and led the company's business unit serving the voice, data, and video needs to commercial customers. Previous to this assignment, served as Vice President -Residential Broadband Services where I pioneered and built two-way voice, data, and digital video services to residential subscribers, making Cox the first and most successful full facilities-based "triple play" provider among US cable companies.

### **Associate Director - Strategic Planning at SBC**

October 1977 - August 1994 (16 years 11 months)

Held various positions in field operations, marketing and strategic planning for Southwestern Bell Telephone Company and Southwestern Bell Corporation in St. Louis, Missouri and San Antonio, Texas.

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## Languages

**English**

(Native or bilingual proficiency)

**Mandarin Chinese**

(Limited working proficiency)

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## Skills & Expertise

**Telecommunications**

**Broadband**

**Strategic Planning**

**Strategic Partnerships**

**Product Management**

**Managed Services**

**Strategy**

**Competitive Analysis**

**Leadership**

**Wireless**

**Change Management**

**Cross-functional Team Leadership**

**Start-ups**

**Management**

**Executive Management**

**Product Marketing**

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## Education

**Washington University in St. Louis - Olin Business School**

MBA, 1980 - 1983

**University of Missouri-Columbia**

BSIE, Industrial Engineering, 1974 - 1974

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## 2 people have recommended Chuck

"Working with Chuck as a client was a pleasure for a number of reasons. He is someone I admire. Chuck surrounded himself with the best team members, always trying to be better, always looking for ways to improve the value his business partners brought to his company and his customers. He is one of the most dedicated people in the cable industry. Yet, it seemed he always had time for his family...always minding the work-life balance. Chuck is respected inside the cable industry through his business success. And his is respected outside of the cable industry through his dedication to his family, worthy causes, and his faith. I am thankful to have had Chuck as a client and a friend."

— **Andy A.**, *Account Director - Affiliate Sales, Scripps Networks*, was a consultant or contractor to Chuck at Charter Communications

"In all my years in the cable television and broadband industry, I have never had the privilege of working for such a professional and caring executive. Chuck always had a smile on his face and a "hello" for everyone but when it came to brass tacks, he knew how to run a business. Chuck was able to assemble a great Sr. Management Team that made working for Charter's Southeast Division a pleasure. I would recommend Chuck because of this people skills and business mind. If given the opportunity, I would be honored to be called upon again to work for or with Chuck McElroy."

— **Gene H.**, *Director of Billing, Charter Communications*, worked indirectly for Chuck at Charter Communications

[Contact Chuck on LinkedIn](#)