

# Alan Fellwock

z Systems Program Manager - IBM Competitive Office at IBM

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## Experience

### **Mainframe Specialist at IBM**

#### **z Systems Program Manager - IBM Competitive Office at IBM Software Group**

August 2012 - Present (3 years 5 months)

Coordinate and execute all z Systems-related external customer and internal IBM programs for the IBM Competitive Project Office.

#### **SW Specialist - IBM Software Group at IBM Software Group**

January 2011 - Present (5 years)

#### **SW Evangelist at IBM Software Group**

2007 - Present (8 years)

#### **SW Engineer at IBM Software Group**

2004 - Present (11 years)

#### **Software Specialist - IBM Collaboration Services at IBM**

November 2011 - July 2012 (9 months)

Focused on competitive research for IBM Collaboration Solutions (aka Lotus) offerings

#### **SW Specialist at IBM Software Group**

2004 - 2010 (6 years)

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## Skills & Expertise

**Enterprise Architecture**

**Solution Selling**

**Cloud Computing**

**Program Management**

**SOA**

**Enterprise Software**

**MS Project**

**Software Development**

**Integration**

**Pre-sales**

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## Education

**University of Missouri-Columbia**

Master of Science (M.S.), Industrial Engineering, 1979 - 1979

**University of Missouri-Columbia**

BS, Industrial Engineering, 1975 - 1978

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[Contact Alan on LinkedIn](#)