

John Nackel

Founder, Chairman and CEO at Three-Sixty Advisory Group, LLC

Summary

John G. Nackel, Ph.D., FACHE Founder, Chairman and CEO Three-Sixty Advisory Group, LLC In his 35 years of experience advising health care organizations (payers, providers and life science companies), entrepreneurs and emerging businesses, John has earned a reputation as one of the industry's foremost performance improvement and governance experts. John founded Three-Sixty Advisory Group, LLC (Three-Sixty), a business accelerator, to help emerging health care services and medical technology companies address growth, performance and capital challenges. Three-Sixty has assisted dozens of companies since 2007 and has earned equity in many of these companies for its advisory assistance, relationship leverage, knowledge of the health care marketplace and company performance acceleration. John Nackel recently served as the Chief Executive Officer of Ingenix Consulting (now Optum). Optum specializes in improving the performance of the health system by providing analytics, technology and consulting services that enable better decisions and results. Previous Experience Prior to founding Three-Sixty, John was the global managing partner of Health Care Consulting at Ernst & Young. Under his leadership, the division grew to an over 1 billion dollar consulting services business. In addition, John has served as a managing director of New Ventures, Ernst & Young's venture capital fund, and as CEO of Sogeti North America, the professional services division of CapGemini. Board Role John serves on the board of directors of the Ensign Group, Inc. (NASDAQ:ENSG), which provides skilled nursing and rehabilitative services through the operation of more than 100 facilities in the western United States. He serves as a member of the audit committee and serves as chairman of the compensation committee and the nominating and governance committee. Specialties: Health Systems Engineering Leadership Development Branding and Marketing Cost Management Capital Strategies

Experience

Founder, Chairman and CEO at Three-Sixty Advisory Group, LLC

April 2012 - Present (3 years 4 months)

CEO at Ingenix Consulting

October 2009 - April 2012 (2 years 7 months)

Chief Executive Officer at Ingenix Consulting

2009 - April 2012 (3 years)

Chairman and CEO at Three-Sixty Advisory Group, LLC

May 2007 - October 2009 (2 years 6 months)

President and COO at Salick Cardiovascular Group

January 2006 - May 2007 (1 year 5 months)

Managing Director, Global Health Services at Ernst & Young

January 1977 - November 2001 (24 years 11 months)

Publications

Valuing a Medical Practice

Texas Medical Association December 20, 2013

Authors: John Nackel

Honors and Awards

HIMSS - Article of the Year

HIMSS

January 1984

Hospital Management Systems Society (now HIMSS) Technical Paper of the Year Award

HIMSS - Technical Paper of the Year Award

HIMSS

January 1987

Technical Paper of the Year Award

HIMSS - Book of the Year Award

HIMSS

January 1989

Cost Management for Hospitals, Aspen Publications

Languages

French

Skills & Expertise

Leadership Development

Cost Management

Healthcare

Healthcare Consulting

Management Consulting

Healthcare Industry

Leadership

Governance

Strategic Planning

Business Process Improvement

Business Transformation

Performance Improvement

Entrepreneurship

Consulting
Healthcare Information Technology
Start-ups
Business Analysis
Program Management
Budgets
Medicare
Informatics
Strategy
Revenue Cycle
Managed Care
Process Improvement
Executive Management
Practice Management
Change Management
Business Strategy
Physicians
Revenue Cycle Management
Medicaid
Business Development
Management
Analytics
Professional Services
Healthcare Management
EHR
Mergers & Acquisitions
HIPAA
Health Insurance
Health Policy
IT Strategy
Venture Capital
Health Information Exchange

Education

University of Missouri-Columbia

MSPH,MSIE, PhD, Industrial Engineering and Health Administration, 1973 - 1977

Tufts University

BS, Mathematics and Economics, 1969 - 1973

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[Contact John on LinkedIn](#)